



# Monserat Properties

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## Founder, Chairman & CEO:

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## DR REHAN UL-HAQ BIOGRAPHY

**Overview: Director. Action Oriented and Decision Taker, getting things done.**

**A Director and Executive EXPERT in Infrastructure & Property Development, Corporate Banking and Joint Venture leadership, identifying opportunities, securing funds and persuading Government and commercial decision makers, particularly regarding Strategic Land development.**

**2000-Date** **MONSERAT PROPERTIES Ltd** [www.monserat-properties.co.uk](http://www.monserat-properties.co.uk) **Investors in Strategic Land.**  
**2002-date** **Chairman & MD**

Set up the company, appointed professional advisors and secured a leading lawyer as a NED.

- Raised funding each year, £2.5m to date, to pay for options and to influence government and decision makers to progress towards a Development Corporation.
- Undertook significant Public and Private Sector networking to ensure 'a place at the table' and to mobilise influential parties to influence government decisions.
- Substantial campaign to MPs and Government Ministers lobbying and working extensively with the Minister of Housing and Secretary of State for Communities and Housing with success.
- Developed and submitted evidence to 25 public consultations and examinations, including HM Treasury and a House of Commons Select Committee.
- Persuaded Government to allocate funds to meet future needs, rather than exclusively for current infrastructure needs.
- Led the strategic infrastructure alliance influencing the Chancellor of the Exchequer & HM Treasury to allocate £250m to deliver a solution to Operation Stack on the M20, enhancing the Company's development and funding prospects.
- Currently raising funds to acquire between 250 and 2,000 acres of development land, to develop a master plan and to build relationships with major institutions.
- Marshalling influential parties to encourage formation of the Development Corporation.

2000-02 **Founder**

**Conceived the opportunity to create significant value in Strategic Land, without major investment, as government policy was moving towards new town developments.**

- Identified an area likely to be selected for development beside the M20 at Ashford.
- Commissioned a Saturn study, which confirmed the need for an additional M20 exit, to enable Ashford Council to fulfil their commitment for a 31,000 house development.
- Identified possible parameters for a new M20 junction.
- Raised £200k to acquire long term land options.
- Persuaded farmers to grant options over 220 acres critical to the new M20 junction.

### **INFLUENCING GOVERNMENT**

Provided evidence to The House of Commons Parliament Adjournment Debate, The House of Commons Parliament Transport Select Committee and HM Treasury leading to provision of £250m to solve Operation Stack M20.

### **BANKING AND FINANCE**

Was a Corporate Lending Banker (Trusted Advisor) in a Major International Bank in London designing, financing and managing complex and bespoke facilities for the outward internationalisation of UK and US multinationals, partial-privatisation of a UK Government agency, a substantial housing project and West End residential developments.

### **INVESTMENT**

Raised funds for securing land for proposed developments. A member of the US Dollar trading desk, at a Major International Bank in London, investing OPEC (Sovereign) wholesale funds in the Bank-Bank and Bank-Corporate Treasury markets.